

OUTLET

The Official Reece Customer Update

We welcome your **feedback** so please send any comments by e-mail to outlet@reece.com.au or by fax to **(03) 9274 0131**.



100 YEARS OF INNOVATION

YOU'D BE HARD PRESSED TO BEAT THAT

Introducing the Conex >B< Press copper fitting system

The innovative new Conex >B< Press copper fitting system is here. It's easy to install and can be used on a wide range of applications. It's fast, simple and reliable. And it's going to transform your business.

Conex Bänninger is an ISO 9000 quality assured company that's been providing innovative and versatile jointing systems since 1909. In just over a hundred years the company has produced over 10 billion copper fittings, on which they've

built their reputation for quality European manufacturing, backed by first-class customer service and unrivalled expertise.

Conex Bänninger >B< Press is a versatile press fitting system for use with hard, half hard or annealed copper tube, which provides a secure, life-long, leak-proof joint. It also has a number of other key advantages which can not only save you time but money.

Conex | Bänninger

100+ DOING MORE - Since 1909

Continued Page 2



The 2012 DIY Plumbing Disasters Competition **is back!**

See inside for details or visit www.reece.com.au/diydisasters

100 years of innovation You'd be hard pressed to beat that

Introducing the Conex >B< Press copper fitting system

Available in over 300 Reece Plumbing and HVAC-R branches across the country, Conex >B< Press is quick to fit and installation is flame free.

The slimline design gives an aesthetically pleasing finish and permanent joint crimping of both sides of deep set O-rings ensures a secure, permanent joint that can't be tampered with. The unique pressing indicator in the O-ring shows leaks at low pressures when fittings are not pressed.

The fittings are WaterMark approved and certified to AS3688, giving peace of mind to the client, specifier and installer.

We've also teamed up with Conex and Rothenberger to develop a uniquely designed tool to ensure a quality joint everytime.

And to make sure you get the most out of this innovative product all our staff have been trained up, so they'll be able to answer any queries you may have. You'll also have the confidence that all >B< Press fittings come with a 25 year warranty. This is a guarantee against faults caused by defective manufacture of the fittings when installed by a licensed plumber (that would be you).

For more information speak to your Branch Manager or go to www.reece.com.au/conex



Key Advantages of >B< Press Fittings

Flame free - Eliminates risk of fire on site.

Reliable simplicity - Simple, quick installation provides low installed cost.

Fully certified - Offers peace of mind to the client, specifier and installer.

Performance - Corrosion resistant and with a design life of 50 years

Slimline profile - Unobtrusive design provides aesthetic finish.

Permanent joint - Secure joint crimped both sides.

Practical by design - Lead-in edge aids installation and helps protect O-ring from damage or displacement.

Leak indicator - The unique pressing indicator in the O-ring shows leaks at low pressures when fitting is not pressed.

No impurities - no soldering means no impurities from this process can enter the lines.

Ease of installation



1. CUT THE PIPE



2. REMOVE BURRS



3. MARK INSERTION DEPTH



4. ENSURE PIPE IS INSERTED UP TO THE TUBE STOP



5. COMPLETE THE JOINT WITH THE COMPRESSION TOOL

For more more details on installation go to www.reece.com.au/conex

Plumbers win gold at London Olympics



Two members of Australia's K4 team which won Australia's first kayaking gold medal at the recent London Olympic games are, you guessed it, plumbers. Tate Smith, 30, and Jacob Clear, 27.

After a triumphant semi-final victory over world champions (Germany), the K4 1000m crew seized total control on the waters of Eton Dorney, powering away to win ahead of Hungary and the Czech Republic to clinch gold for Australia.

Of course we're not surprised. We've always regarded digging trenches as a vastly superior form of exercise to any hi-tech gym equipment. The win was Australia's first team kayaking Olympic gold, and only the third kayaking gold ever.

Tate's background was in surf lifesaving, ironman and swimming. At 16 he switched to the surf ski, then took up the paddle and has competed successfully in world championships ever since. Jacob took up sprint kayaking in 2006 to improve the surf ski leg of his ironman racing. And like Tate, he hasn't looked back.

Nonetheless, as every plumber knows, nothing comes easy, and the boys have done it tough. Beijing was a nightmare for the pair, who competed unsuccessfully in separate crews. So how do they feel about this win?

'It means everything to us,' Tate said after the award ceremony. 'It's the biggest rush of our lives, to get that result. It's so rewarding. It's massive to us because we have put so much into it. We are Olympic champions now. I have dreamt about this since I was 10 years old and I can't believe I have this around my neck.'

The two plumbers are already looking ahead to Rio. We wonder if there isn't a possibility of a new Olympic sport: the 50m trench dig.

THE EASY WAY TO DO SOLAR

Find out how at www.reece.com.au/thermann



THERMANN™
EVACUATED TUBE SOLAR
HOT WATER SYSTEMS

It's incredible what people will do without a licensed plumber

It's amazing how creative some people can be, especially DIYers. They invent so many ways of doing things like creating gutters out of plastic bottles or even using a garden hose to run their gas line. Yes, it really is incredible what people can do without a licensed plumber.

It's also bloody silly, because they can put themselves and their families in danger. Unfortunately they just don't seem to appreciate a plumber's expertise or the years of training, on and off the job, that make you good at what you do. They often think they're saving money but in the end costing themselves a quality job.

So why not help us hunt out these DIY hacks who can't help themselves, and at the same time, be in with a chance to win a cool prize - \$3,000 cash along with a website built to promote your business. There are also ten runner up prizes.

For more details and a gallery of previous entries check out the **Reece Facebook** page or go to www.reece.com.au/diydisasters and then start looking out for your own stories of home hacks who have taken on the risk of not using a licensed plumber like you.

The 2012 DIY Plumbing Disasters Competition

How to enter

If you're a Reece account customer go to www.reece.com.au/diydisasters and tell us in no more than 200 words of the disaster you've seen. We want to see your photos too, so send them if you've got them.

The judges

As always our judges are industry experts who know a good disaster when they see one. Visit the website to see their profiles.



Proudly supported by

Milwaukee

Don't risk it, use a licensed plumber.™

Competition starts 3 September 2012 and ends 31 October 2012. Available to Reece account customers only. Visit www.reece.com.au/diydisasters for terms and conditions.

Getting to know you

Chris Morrison, MPA's Apprentice of the Year



Chris Morrison is Master Plumbers' Association's Apprentice of the Year. He also won the Frank Maskell Award, which is awarded for excellence in sanitary plumbing.

Chris specialises in sanitary design at Holmesglen TAFE, and his ultimate

goal is to operate his own business. He believes drainage, plumbing, water and energy savings are the top environmental considerations in the industry. We asked how it felt winning the award and what he needed to do to be in the running.

"It's an honour. I feel I've received the recognition for the hard work I've done over my apprenticeship. I was never certain of what was needed and winning came as a surprise, however I did always try to work hard and learn as well as possible.

How did I get my apprenticeship? I got it through my local football club at 18. It appealed to me because there's such variety. Currently I'm six months out of my four-year apprenticeship. What I like most about my apprenticeship is the fact that

I now have a certificate in plumbing. So I could potentially be employed anywhere as a plumber. The most valuable thing I've learnt is that there's always more than one way of doing things. This becomes more important as an apprentice starts to become independent.

I think about the future. In five years I'd like to be managing my own company, however my current employer sets good challenges each day. If I'm still with them in five years I'd like to be managing a larger team.

Winning the awards was great. But I'd tell any plumbing apprentice it's not about the awards. It's like footy - it's about hard work, commitment and keeping your eye on the ball. Do that and you're going to achieve your goals."



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WHEN IT
SUITS YOU.**

**[www.reece.com.au
/myaccount](http://www.reece.com.au/myaccount)**

In The Pipeline

Products for smarter plumbing

Plumbing is changing, and there's a lot more to it than pipes, trenches and taps. In The Pipeline keeps you up-to-date on a wide range of products.

Tomson provides a range of quality valve solutions to ensure plumbing systems function with total control. The Tomson Thermostatic Mixing Valve is an impressive addition to the range.

Tomson Thermostatic Mixing Valve (TMV)

Tomson TMVs are safe and reliable. They provide warm water for personal hygiene and bathing in pressure water heater installations.

Features

- Integrated inlet fittings with ball valve, strainer and check
- Adjustment range 35°C - 50°C
- Complies with AS4032.1-2005
- Factory set temperature range: 43°C +/-2°C
- NSW Health Approved
- 2 Year Warranty



TOMSON

EXPANDING THE NETWORK

Relocation

Irrigation Newcastle
(previously Irrigation Warners Bay)
44 Portside Crescent
Maryville NSW 2293
Ph: (02) 4961 1022
Fax: (02) 4940 8671
Manager: Travis Stankewycz

New Branches (Plumbing)

Sumner Park
5 Boron Street
Sumner Park QLD 4074
Ph: (07) 3376 0160
Fax: (07) 3376 0052
Manager: Josh Davison

Gympie
2 Clematis Street
Gympie QLD 4570
Ph: (07) 5482 8069
Fax: (07) 5482 3680
Manager: Tristian Penfold

Main Price Changes

For the full list of price changes or if you have any queries, please see your Reece Branch Manager or visit www.reece.com.au/outlet for further updates.

Supplier	Products	% Increase	Date Effective
BIRKO	Heating products	3.5%	01 September 2012
ITW BUILDEX	Fasteners	5%	01 September 2012
MARBLETREND	Shower bases	30%	01 September 2012
SHOWERLINE INDUSTRIES	Bathroomware	VAR%	01 September 2012
ZIP HEATERS	Heating products	3.5%	01 September 2012
ACE GUTTERS	Roofing products	4%	01 October 2012
BLUESCOPE LYSAGHT	Roofing products	VAR%	01 October 2012
DECINA	Bathroomware	VAR%	01 October 2012
RIFCO	Bathroomware	VAR%	01 October 2012
STRAMIT	Roofing products	VAR%	01 October 2012
VINIDEX	Plastic pipe & fittings	7.5%	01 October 2012

Don't risk it, use a licensed plumber.™

Reece. Supporting the plumbing industry for over 80 years

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